that's contained in Exhibit Number 1 for Radio Representatives?

A Yes, I have.

Q Is it true and correct to the best of your knowledge and belief?

A Yes, it is.

MR. ALPERT: Your Honor, I move to have Exhibit Number 1 introduced into evidence.

JUDGE LUTON: Any objections to 1? 1 is received.

(Whereupon, the document marked as Radio Representatives Exhibit Number 1 was received in evidence.)

MR. ALFERT: Thank you, Your Honor. I now present Mr. Harrison for cross examination.

JUDGE LUTON: Let's start with Ferguson.

CROSS EXAMINATION

BY MR. MONAHAN:

Q Mr. Patterson, turning to Exhibit Number 1, by my count that exhibit accounts for approximately half of the stock ownership of Radio Representatives Inc. Is that correct?

A It looks like it's a little bit less than that. Yes.

•	Q For the record it notes that you have a 16
2	2/3's stock interest. That's correct?
3	A Yes.
4	Q It notes that James Patterson, Jr. holds a 16
5	2/3's stock interest.
6	A Yes.
7	Q It notes that Sharon Patterson holds a 16
8	2/3's stock interest.
9	A Yes.
10	Q I think that's 50 percent. We suggest that's
11	50 percent of the issued stock.
12	A It may very well be.
13	Q Is it or is it not?
14	A I haven't added the numbers.
15	Q Are there additional stock holdings in Radio
16	Representatives Inc.?
17	A Yes.
18	Q Who owns that stock?
19	A My wife cwns 16 2/3 percent, Merlin Corline
20	Patterson, and my sister, Gloria Don Delgedi, owns 1/3.
21	Q All shares of the voting stock in Radio Rep
22	Inc. is held by the Patterson families. Is that a fair
23	characterization?
24	A Yes.
25	Q Is James Patterson, Jr. your brother?

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A Yes.

Q This would appear that Radio Representatives

Inc. is owned by three siblings and their spouses. Is

that correct?

A Yes.

Q What is the stock structure of Radio Representatives Inc.?

MR. ALPERT: Excuse me, Your Honor, I think I'm going to object. The only matter which is of relevance here, because there's no integration credit that's being pled whatsoever, are the diversification aspects of Radio Representatives' application. That is fully stated within this application and none of the testimony which is occurring at this point is at all responsive to the direct testimony which is presented here.

JUDGE LUTON: He's trying to find out the shape of Radio Representatives. I don't see anything wrong with that. It should have been stated in here somewhere. Overruled.

BY MR. MONAHAN:

Q Mr. Patterson, does Radio Representatives Inc. have any other stockholders other than those listed here and the ones we've disclosed on the record now as a result of your further testimony?

A There is no other persons who own voting stock in Radio Rep.

Q Are there persons who own non-voting stock in Radio Rep?

- A Yes.
- Q And could you identify those individuals?
- A Yes, it's my uncle and his wife, Peterson.
- Q Is that a first name or a last name?
- A No. that's a last name.
- Q His full name?
- A I'm embarrassed to say I draw a mental block just now. Norris.
- Q How many shares of voting stock are there authorized in RRI?
 - A I don't know the number of shares.
 - Q How many shares do you hold?
- A I don't recall the number that I own but I know it is 16 2/3's percent.
- Q Have you had occasion to review the corporate records recently of the company?
- A Yes, I have the stock at home. I know right where my stock certificates are but I don't know off the top of my head how many shares that represents.
- Q Do you recall what you paid for your stock in the company?

MP. ALPERT: Excuse me, Your Honor. Now we're getting way beyond what the structure of the organization is. Now we're talking about past payments and we're also getting into non-voting stock which I have an inability to see how that relates to diversification.

MR. MONAHAN: Well, it depends, Your Honor.

JUDGE LUTCN: It sure does depend. Overruled.

BY MR. MONAHAN:

- ${\bf Q}$ Do you know how many shares are authorized of non-voting stock?
 - A I do not know the number of shares. No.
- Q Are you aware of the percentage ratio between non-voting and voting stock in Radio Representatives Inc.?
 - A Not without looking at the record.
- Q Do you have any records here to refresh your recollection available in the room?
 - A I don't think I do.
- Q Do you know how many shares of stock that your uncle, Norris Peterson, owns?
 - A Numbers of shares? No, I don't.
- Q Do you recall when your uncle, Norris
 Peterson, acquired his interest in non-voting stock?

MR. ALPERT: Excuse me, Your Honor. I'm going

Honor pointed out, it depends but the predicate hasn't been at all asked concerning whether or not Mr. Peterson has any broadcast interest which even if it would turn out that this non-voting stock has somehow acquired some sort of voting rights or something like that. There's nothing which has been established. There isn't anything which even then would be cognizant and whether or not he owns any other broadcast interests.

MR. MONAHAN: Well, Your Honor, if I may respond. I'm first trying to determine what his interest is and then I'll approach that question. Maybe it'll get nowhere.

MR. ALPERT: Well, Your Honor, I would submit that the only point at which that information becomes at all relevant or interesting is at which point as it might lead to something, namely some -- other cognizable broadcast interests.

JUDGE LUTON: It would be well to do it the way that Mr. Alpert suggests so as to avoid possible waste of time.

MR. MONAHAN: Through the kindness of Mr. Friedman I have, Your Honor, a single copy only which I'll use for purposes of refreshing the witness's recollection of an ownership report dated July 23rd,

1987. It purports to be signed by Sherwood Patterson.

I'm not sure I'll introduce it but I'll ask the recorder at least to mark this as Ferguson Exhibit #10.

(Whereupon, the document was identified as Ferguson Exhibit Number 10 for identification.)

MR. ALPERT: Well, Your Honor, I'd still object to the extent that as Your Honor pointed out just a moment ago the far better approach I agree would be to see whether or not this is at all going to lead anywhere to avoid a certain waste of time. I think he should ask the question which you suggested first and then let's see whether or not any of this other questioning is at all necessary.

JUDGE LUTON: Mr. Monahan, you're laying out all of these interests and then you're going to do what with it?

MR. MONAHAN: Well, I want to find out first what the ownership structure, what the equity is, in Radio Representatives Inc., what the respective shares are owned by Mr. Sherwood, his brother and sister.

JUDGE LUTON: I thought we'd already done that

MR. MONAHAN: Well, not the shares. He

doesn't know. He's answered several times he doesn't

recall.

JUDGE LUTON: All right. That's right. Is that present effort now to determine through the witness the respective numbers of shares that lie with various persons?

MR. MONAHAN: That's correct.

JUDGE LUTCN: That's as far as you're going at the present time?

MR. MONAHAN: At the present time with this document.

JUDGE LUTON: Fine.

MR. ALFERT: Well, Your Honor, if I might say I mean to the extent that the number of shares might be of some — I'm not even sure it's of any minor interest. It's the percentage of shares or of ownership in a broadcast entity which matters.

JUDGE LUTON: This is a minor matter and it isn't really worth all the discussion. Overruled.

BY MR. MONAHAN:

Number 10 which is an ownership report on behalf Radio Representatives Inc. that appears to have been filed with Federal Communications Commission. It's dated July 23rd, 1987. I ask that you would review this document which consists of four pages.

(Whereupon, the witness examines the

1 document.) 2 BY MR. MONAHAN: 3 5 Ω 7 А Q Α 10 Q 11 Α 12 Q 13 А 14 15 16 stock? 17 I don't know. 18 19 А No, I don't. 20 21

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- Having reviewed the document, Mr. Patterson, do you recollect the number of shares of stock you own?
 - One thousand two hundred and fifty.
 - Your wife owns an equal amount?
 - Equal amount. Yes.
 - And your sister Don Delgedi owns?
 - Two thousand five hundred.
 - And your brother James and his wife own?
 - One thousand two hundred fifty each.
 - Total of 10,000 shares of voting stock?
 - No. I believe it's 7500.
- Your arithmetic is better than mine. Do you know if those shares are par value stock or no par value
 - Do you recall the price paid per share?
- uncle, Norris You mentioned that your Peterson, holds certain interests in the company by virtue of non-voting stock and you had indicated you didn't recall how many shares he owned.
- MR. ALPERT: Excuse me, Your Honor, I think we're getting back into the area which you suggested

might be avoided entirely if we could just ask a simple basic question which I think Mr. Monahan already might know the answer to.

MR. MONAHAN: Your Honor, I believe the answer to the question is he didn't know. I have a document which I think will clear the record, at least give us information as to exactly what it is his uncle does own.

JUDGE LUTON: Overruled.

MR. ALPERT: Your Honor, I don't think that's the question I was referring to. I think the question was the question of whether or not Mr. Peterson even owns any other broadcast interests which are really just about the only thing of interest in this proceeding at this point.

JUDGE LUTON: The difficult is Mr. Monahan is asking the questions now. He's free to ask a question he wants to ask rather than one that you would have him ask. Now he wants to know whether this witness knows, after he's refreshed his recollection, whether the witness is able to say how many shares of stock Uncle Norris owns. I think that's the question.

MR. MONAHAN: Yes, it is, Your Honor.

JUDGE LUTON: Overruled.

MR. MONAHAN: I would ask that we mark for identification a document entitled Stock Certificate for

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Radio Rep Inc. dated September 10th, 1987. I ask that it be marked as Ferguson Exhibit Number 11.

JUDGE LUTON: It's marked.

(Whereupon, the document was identified as Ferguson Exhibit Number 11 for identification.)

BY MR. MONAHAN:

- Q Mr. Patterson, I hand to you a document which is I believe one page actually printed on both sides which purports to be a stock certificate for Radio Rep Inc. Are you familiar with that document?
 - A Yes, I am.
- Q Have you reviewed this document and are you now prepared to answer my question as to the number of shares owned by your uncle, Norris Peterson?
 - A Yes, I'm prepared to answer.
 - Q How many shares of stock does he own?
 - A Eighteen thousand shares.
 - Q That's \$10 per share of stock?
 - A Of par value non-voting stock.
- Q According to this certificate it's fully paid and non-assessable. Is that correct?
 - A That's what it says.
 - Q I know it says that but is that correct?

 JUDGE LUTON: Well, we've got to make proper

use of that. If you're using it to refresh the witness's recollection, that's one thing but to simply have him read a piece of paper is getting nobody's testimony.

MR. MCNAHAN: No, Your Honor. I'm sorry if I created that impression. What I wanted to know is if Mr. Patterson can testify as to whether or not the \$180,000 represented in this stock certificate has been paid into the company.

THE WITNESS: Yes, it has.

BY MR. MONAHAN:

Q Do you know if the purchase price on the stock you own was \$10 per share?

MR. ALPERT: Excuse me, Your Honor, objection.

I'm not sure what relevance this has to anything in this proceeding.

MR. MONAHAN: I think it relates to his ownership of RRI.

JUDGE LUTON: My inclination is to permit this kind of examination without too close analysis since what's offered here gives less than the full picture of the organization. I frankly don't know what it is.

BY MR. MONAHAN:

Q So to summarize, Mr. Patterson, you and your wife and your brother and his wife and your sister own

7500 shares of voting stock and your uncle, Norris Peterson, has 18,000 shares of voting stock.

A Non-voting stock.

Q Non-voting stock. I stand corrected. When did your uncle acquire his shares in Radio Representatives Inc.?

A I don't recall a specific date but I believe it was late September.

Q Of which year?

A This year.

Q Has your application been amended to reflect that fact?

A Yes.

Q Your Exhibit Number 1 indicates that your brother and his wife hold a fifty percent interest in New Life Enterprises, Inc. and that's the licensee of a station in Fresno, California. Is that correct?

A Yes.

Q Does New Life have any other broadcast interests?

A No, not to my knowledge.

Q Does Radio Representatives Inc. hold any other broadcast interests other than its application for Blackfoot and the station KGEP reflected in your Exhibit 1?

MR. ALPERT: Excuse me, Your Honor, objection as to form. This application is not a broadcast interest.

MR. MONAHAN: I'll rephrase it.

BY MR. MONAHAN:

- Q Does Radio Representatives have any other pending applications other than this application for Blackfoot, Idaho?
 - A Yes, we do.
 - Q Where?
- A We have an application for an AM daytimer in Eagle, Idaho which is western Idaho, west of Boise, and we have an application for class C FM in Honolulu, Hawaii and we have a pending application pertaining to KGEF for extension in construction.
 - Q How far west of Boise is Eagle, Idaho?
 - A I really don't know.
- Q When was the application at Eagle filed with the Commission?
- A I don't recall the date without looking. It's approximately nine months maybe.
- Q When was the application filed for Honolulu, Hawaii?
 - A Thirty or sixty days ago.
 - Q That's an FM application?

A Yes.

Q What sort of facility are they applying for?

A Class C.

Q Does New Life Enterprises have any applications pending before the Commission for new broadcast facilities?

A I believe they have a class A application in Franco, California. They have just recently withdrawn for a Woodlake. It is my understanding that they have withdrawn.

Q They had an application pending for Woodlake, Collifornia?

A Yes.

Q Mr. Fatterson, does any member of Radio Representatives Inc. propose to be involved in the day to day operation of the Blackfoot facility should they receive the authorization?

A We certainly plan to be involved in the management and operation but we are not requesting in agration credit for that involvement.

Q No full time involvement?

A No.

Q How did it come to pass that you selected Tluckfoot as a community for which you would apply for an FM facility?

A This will sound very familiar. As part of my responsibilities I review the window opportunities and various communications. Of course in our engineering company. We do that for ourselves and other clients. In the process of reviewing I came across the eastern Idaho class C station that I believed would be a good possibility, presented it to the rest of the family and we decided to file an application on that.

- Q Have you been to Blackfoot, Idaho?
- A No, I haven't.
- Q Has your brother, James, been to Blackfoot, Idaho?
 - A Not to my knowledge.
- Q Do you know if any member of RRI has been to Blackfoot, Idaho?
 - A Not to my knowledge.

MR. MONAHAN: I have no further questions.

JUDGE LUTON: Mr. Friedman.

MR. ALPERT: Thank you, Your Honor.

BY MR. FRIEDMAN:

Q Mr. Patterson, my name is Barry Friedman and I represent Richard P. Bott, II.

Referring to your exhibit, Mr. Patterson, and in particular paragraph 2 on page 2, you indicate that Radio Representatives is the permittee of a radio

station KGDP AM located in Orcut, California. Is that station presently in operation?

A It's under construction.

Q I see. And can you tell me how long that station has been under construction?

MR. ALPERT: Excuse me, Your Honor. I might object to that. Construction permits are as cognizable under the diversification criterion as anything else and that has no impact whatsoever whether it was just recently awarded, whether it's operating or whatever else. It's the exact same effect.

MR. FRIEDMAN: Your Honor, if I recall this morning we had a number of questions about status of various applications.

MR. ALPERT: I was not the person to ask those questions and I personally would have objected to them had I been the other counsel.

MR. FRIEDMAN: I feel it's a legitimate question to get down in the testimony since it's not on the paper where these various ED interests stand and that's all I'm trying to get at.

JUDGE LUTON: Overruled.

BY MR. FRIEDMAN:

- Q You may answer the question.
- A Would you repeat it please?

That's the

Certainly. Would you please tell me how long Radio Representatives has held the Orcut, California 2 construction permit? 3 That wasn't the same question as before. JUDGE LUTON: That's all right. 5 one he's asking now. 6 THE WITNESS: Okay. I believe we received 7 that permit in November of '81. 8 BY MR. FRIEDMAN: 9 And can you tell me when that permit expires? 10 As I said we have a current application on 11 file that is pending for an extension. I believe the 12 expiration is in December. 13 Of what year? 14 This year. 15 Do you know the date? 16 The second comes to my mind but I wouldn't be 17 sure on that without reviewing my files. 18 Fine. To the best of your knowledge, how far 19 is Orcut, California from Blackfoot, Idaho? 20 About 800 miles or more. 21 Fine. Thank you. You testified in response 22 a question from Mr. Monahan that there is an 23 application pending for Eagle, Idaho. Is that correct?

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A.

Yes.

I believe he's retired.

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, l	Q Who is Pauline Peterson?
2	A His wife.
3	Q And what does she do for a living?
4	A I think she may substitute teach but I don't
5	believe there's any more than that.
6	Q And does she hold any mass media interests?
7	A None whatsoever.
8	Q Fine. Mr. Patterson, are you familiar with a
9	lawsuit styled Fletcher, Heald and Hilldreth versus
10	Norwood J. Patterson and Radio Representatives, Inc.?
11	A Yes.
12	Q And can you tell me where that lawsuit is
13	pending?
14	MR. ALPERT: Objection, Your Honor. That has
15	nothing to do with any of the issues in this proceeding.
16	JUDGE LUTON: How can you tell so soon?
17	Overruled.
18	THE WITNESS: Could you repeat the question?
19	BY MR. FRIEDMAN:
20	Q Certainly. Could you tell me where that
21	lawsuit is pending?
22	A Washington, D.C.
23	Q Do you know in what court that's pending?
24	A No, I don't.
25	Q' If I show you a document would this help to
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refresh your recollection?

JUDGE LUTON: He didn't indicate that he didn't remember. He said he didn't know.

MR. FRIEDMAN: And I'm showing him a document.

JUDGE LUTON: To do what? Which will supply him with a basis for answering, not of his own personal knowledge. That's not proper.

MR. FRIEDMAN: I will withdraw the document.

BY MR. FRIEDMAN:

Q Mr. Patterson, can you tell me, to the best of your knowledge, what the status is of that lawsuit?

MR. ALPERT: Objection again, Your Honor. Until there's some sort of showing that's made where this testimony is leading, this has no relevance to any of the issues in this proceeding as far as I can tell.

JUDGE LUTON: Overruled.

THE WITNESS: Repeat the question.

BY MR. FRIEDMAN:

- Q Certainly. Can you tell me, to the best of your knowledge, the status of that lawsuit?
 - A I believe there was a countersuit filed.
 - Q By whom?
 - A By the principals in the lawsuit.
- Q Okay. And can you tell me whether this lawsuit is going to be tried or has been tried?

A It hasn't been.

Q Can you tell me, based on this lawsuit has any party attached any stock of Radio Representatives Inc.?

A None.

MR. FRIEDMAN: I have no further questions.

JUDGE LUTCN: Redirect.

MR. ALPERT: No questions, Your Honor.

JUDGE LUTON: All right. Thank you, Mr. Patterson.

(Whereupon, the witness was excused.)

JUDGE LUTON: Does Radio Representatives have .

More by way of direct case?

MR. ALPERT: No, Your Honor.

JUDGE LUTON: Then that completes it.

Whereupon,

CLARE MARIE FERGUSON

was called as a witness by Counsel for Clare Marie Ferguson and having been first duly sworn, assumed the witness stand and was examined and testified as follows:

BY MR. MONAHAN:

Q Ms. Ferguson, will you give your full name and address for the record.

A Clare Marie Ferguson, 168 Pearce Street, Twin Falls, Idaho.

MR. MONAHAN: Your Honor, we have previously

exchanged hearing exhibits with the other parties in this proceeding. They were bound volumes. I'd like at this lime to give the original and a copy to the reportor. What I'd like to do is just take them one at a time.

BY MR. MONAHAN:

- a Ms. Ferguson, do you have a copy of your hearing exhibits in front of you?
 - A No. I don't.

MR. MCNAHAN: Your Honor, in view of your ruling this afternoon, Ferguson would like to respect fully withdraw its Exhibits 5, 6, 7, 8 and 9.

JUDGE LUTON: Well, they're not really being withdown. They've never been received. I think we'll just deal with the ones that you offer.

MR. MONAHAN: The other parties may just wish to line those out and we'll renumber -- I guess we'd best leave them there since I've already marked several other exhibits.

BY MR. MONAHAN:

Exhibit Number 1 in your bound volume. I would ask the court reporter to mark as Ferguson Exhibit Number 1 a four page document including certification by Ms.

Ferguson.

(Whereupon, the document was identified as Ferguson Exhibit Number 1 for identification.)

BY MR. MONAHAN:

Q Is that your direct testimony in this case regarding your background, Ms. Ferguson?

A Yes, it is.

Q Are the statements made therein true and correct?

A Yes, they are.

MR. MCNAHAN: Your Honor, at this time we'd ask that Ferguson Exhibit Number 1 be admitted into evidence.

JUDGE LUTON: Objections?

MR. ALPERT: No objection, Your Honor.

JUDGE LUTON: 1 is received.

(Whereupon, the document marked as Ferguson Exhibit Number 1 was received in evidence.)

(Whereupon, the document was identified as Ferguson Exhibit Number 2 for identification.)

BY MR. MONAHAN:

Q Ms. Ferguson, turning to Ferguson Exhibit